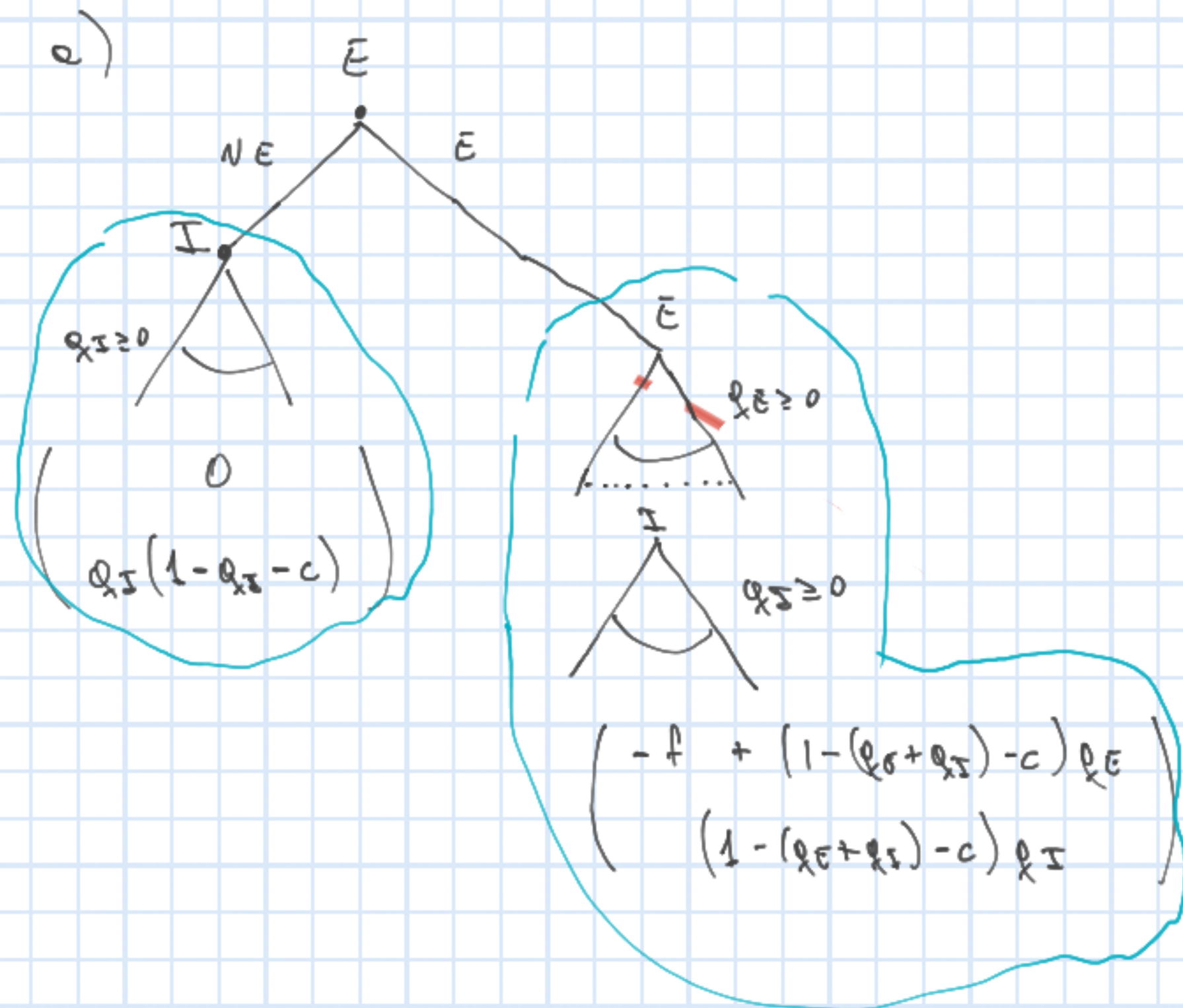


- P1)
- Incumbente
 - Entrante
 - $C_i(q_i) = c q_i$
 - $1 - Q$
 - costs f per location



b) $\Delta E = NE$

I) $\max_{q \geq 0} (1 - Q - c) q \Rightarrow 1 - 2q - c = 0 \Rightarrow q = \frac{1-c}{2}$

$p = 1 + \frac{1-c}{2} = \frac{1+c}{2} \Rightarrow \pi_I = \left(\frac{1-c}{2}\right)^2$

$p - c = \frac{1-c}{2}$

$\Delta E = E$

i) $\max_{q_i} (1 - q_i - q_j - c) q_i \quad i, j \in \{E, I\}$

$\Rightarrow 1 - 2q_i - q_j - c = 0 \Rightarrow q_i = \frac{1 - q_j - c}{2}$

$q_i^* = q_j^* = q^*$

$q^* = \frac{1 - q^* - c}{2}$

$\Rightarrow q^* = \frac{1-c}{3}$

$p^* = 1 - 2(1-c) = \frac{3}{1+2c}$

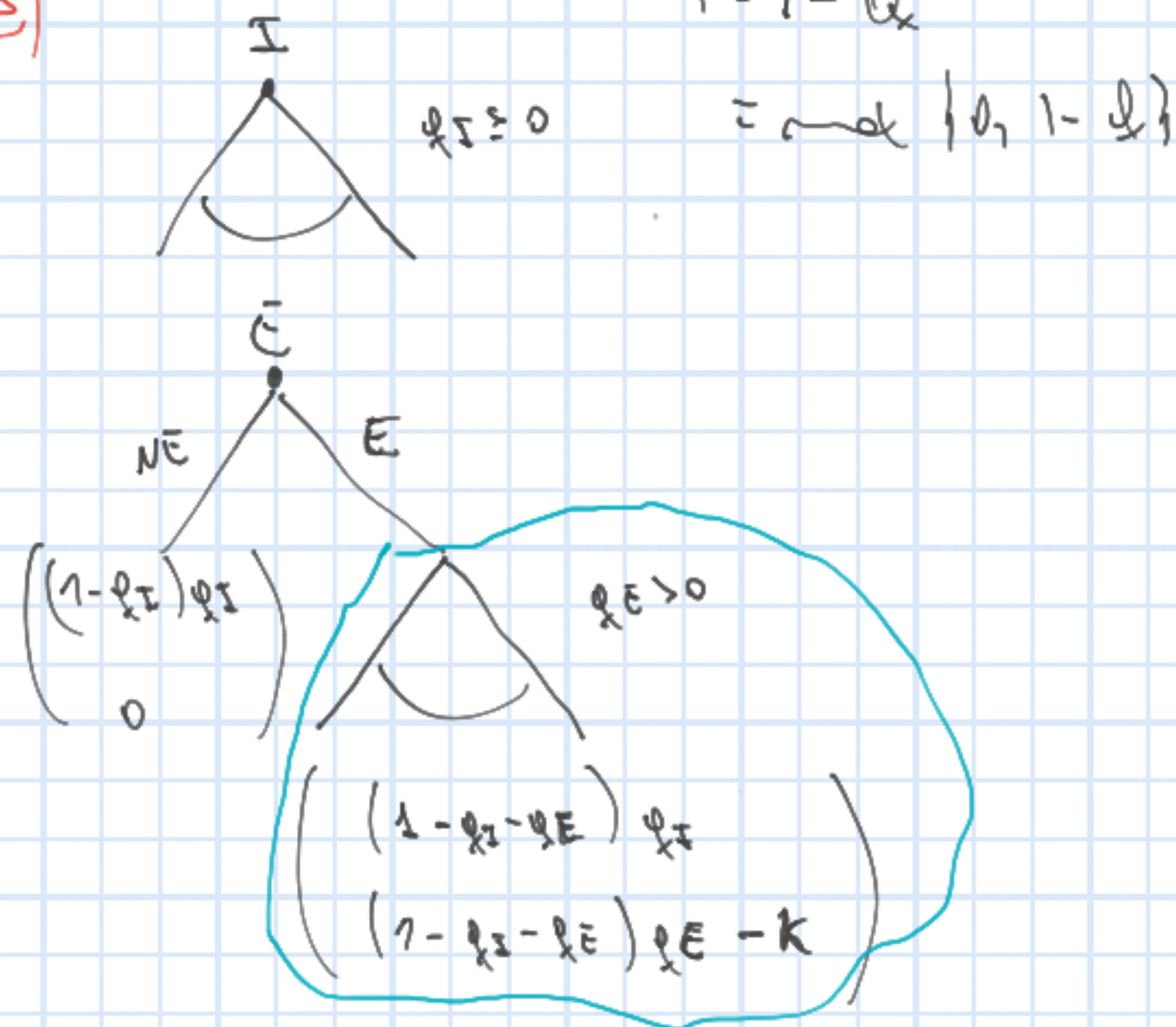
$p^* - c = \frac{1-c}{3}$

$\Rightarrow \pi_I = \frac{(1-c)^2}{9}, \pi_E = \frac{(1-c)^2}{9} - f$

$$\begin{array}{c}
 \bar{E} \\
 \swarrow \quad \searrow \\
 N\bar{E} \quad \bar{E} \\
 \left(\begin{array}{c} 0 \\ \frac{(1-c)^2}{4} \end{array} \right) \quad \left(\begin{array}{c} \frac{(1-c)^2}{9} - f \\ \frac{(1-c)^2}{9} \end{array} \right) \\
 \underline{\bar{E}} \mid \lambda \bar{E}^* = \bar{E} \Leftrightarrow \boxed{\frac{(1-c)^2}{9} \geq f} //
 \end{array}$$

c) Unterden.

DS)



$$\lambda_E = E$$

$$\max_{q_E} (1 - q_I - q_E)q_E$$

$$\Rightarrow 1 - q_I - 2q_E = 0$$

$$\Rightarrow q_E(q_I) = \frac{1 - q_I}{2}$$

Due action:

$$\pi_E = \left(1 - q_I - \frac{1 - q_I}{2}\right) \frac{1 - q_I}{2} - K$$

$$\pi_E = \frac{(1 - q_I)^2}{4} - K$$

$$\pi_I = \frac{1 - q_I}{2} q_I$$

$$\lambda_I^* = I \Leftrightarrow \frac{(1 - q_I)^2}{4} \geq K \Leftrightarrow (1 - q_I)^2 \geq 4K$$

$$1 - q_I \geq 2\sqrt{K}$$

$$\Rightarrow 1 - 2\sqrt{K} \geq q_I$$

I

$$\max_{q_I \geq 0} \frac{(1 - q_I)}{2} q_I$$

$$q_I \leq 1 - 2\sqrt{K}$$

Sol int: $q_I^* = \frac{1}{2}$

$$\frac{1}{2} \leq 1 - 2\sqrt{K}$$

$$\Leftrightarrow 2\sqrt{K} \leq \frac{1}{2} \Leftrightarrow K \leq \frac{1}{16}$$

Sol brack:

$$q_5^* = 1 - 2\sqrt{k}$$

$$\leadsto \gamma q_5^* = 1 - 2(1 - 2\sqrt{k}) > 0$$

$$\leadsto 1 + 4\sqrt{k} > 0 \quad (\text{K})$$

$$k > \frac{1}{16}$$

$$k \leq \frac{1}{16}$$

$$q_5^* = \frac{1}{2} \Rightarrow \pi_5 = \frac{1}{8}$$

$$k > \frac{1}{16}$$

$$q_5^R = 1 - 2\sqrt{k}$$

max
 q_5

$$(1 - q_5) q_5$$

no

$$q_5 \geq 1 - 2\sqrt{k}$$

Sol. in: $q_5^* = \frac{1}{2}$

$$\frac{1}{2} \geq 1 - 2\sqrt{k}$$

$$2\sqrt{k} \geq \frac{1}{2} \quad (\text{K}) \quad k \geq \frac{1}{16}$$

Sol brack:

$$q_5^* = 1 - 2\sqrt{k}$$

(K)

$$k < \frac{1}{16}$$

$$\frac{(1 - q_5) q_5}{2}$$

$$k \leq \frac{1}{16}$$

$$q_5 = \frac{1}{2}$$

$$k > \frac{1}{16} \Rightarrow q_5^R = 1 - 2\sqrt{k} < \frac{1}{2}$$

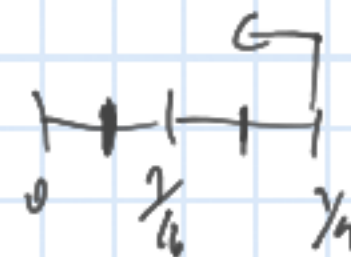
$$q_5^* = \frac{1}{2} \quad \left| \quad k > \frac{1}{16} \right.$$

$$q_E = 0$$

mi

$$k \leq \frac{1}{16}$$

$$q_E(q_5) = \frac{1 - q_5}{2}$$



Resultado: $k \leq \frac{1}{16}$

$$(q_5 = \frac{1}{2}, q_E = \frac{1}{4})$$

$$k > \frac{1}{16} \quad (q_5 = \frac{1}{2}, q_E = 0)$$

$$\begin{array}{c}
 B \\
 C \diagup \diagdown NC \\
 \left(\begin{array}{c} 20.000 \\ 20.000 \end{array} \right) \left(\begin{array}{c} 0 \\ \underline{40.000} \end{array} \right)
 \end{array}$$

$$\begin{array}{c}
 A \\
 A \diagup \diagdown P \\
 \left(\begin{array}{c} 10.000 \\ 0 \end{array} \right) \left(\begin{array}{c} 0 \\ 40.000 \end{array} \right) //
 \end{array}$$

A: A
B: NC